



# An introduction to **Business Central**

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Powerfully connected  
by Microsoft.



# 10 reasons to choose Business Central

## 1. Feature Rich Functionality:

Finance, Distribution, Manufacturing and more.

## 2. Cloud Based Solution:

No need to invest and maintain cloud or physical servers = No expensive upgrades.

## 3. It's Microsoft:

Seamless integration across the Microsoft Stack including productivity tools like Outlook, Excel and Teams.

## 4. Ease of Use:

Familiar look and feel and role centre access management = reduced training increased productivity, and minimal business disruption.

## 5. Scalable:

Suitable for organisations with 5 or 500 users. Users can be added and functionality deployed as a business grows.

## 6. Accessible:

Can be accessed from anywhere using a laptop tablet or smartphone.

## 7. Cost Effective:

Simple pricing structure, flexible license options for different user types and no upgrades.

## 8. Flexible:

Xperience can configure and develop Business Central to meet business needs.

## 9. Security:

Take advantage of enterprise-grade security over data and systems on Microsoft Azure.

## 10. AI and Co-Pilot:

Microsoft is changing the landscape of ERP through AI and Co-Pilot. It is the only ERP provider of scale with capability to do this.

# Functionality Overview



## Commercials

Sales Opportunities & Quotes  
Sales Orders, Deliveries, & Invoicing  
Purchase Orders, Receipts, & Invoicing  
Returns Management



## Financials

General Ledger & Budgets  
Sales & Purchase Ledger  
Purchase Automation  
Expense Management  
Multi-Currency & Multi-Company  
Intercompany & Consolidation  
Fixed Assets  
Cash Management & Forecasting  
Projects



## Inventory & Warehouse Management

Item Categories, Attributes & Variants  
Locations & Bin Management  
Serial & Batch Traceability  
Landed Cost  
Assemblies  
Inventory Picks, Receipts & Put-Aways  
Inventory forecasting & planning  
Mobile Warehouse Management



## Manufacturing

Bill of Materials  
Machine Centers  
Capacity Planning  
Routing  
Production Orders  
Shop Floor Data Capture  
Scheduling  
Sub-Contracting  
Scrap Management

# What our customers say!

"Xperience took the time to scope out the project which gave us the confidence that the solution would meet our needs. The Xperience approach provided continuity throughout the entire project; the same people who were involved in the initial meetings, demonstrations and scoping were then involved in the project. We felt reassured knowing that there would not be any broken promises during project delivery, and we were set up for a successful project. We have used the scoping document several times throughout the project, and it has been used as a blueprint for how a project should be prepared and completed within the business."

**Thomas West, IT Director, GMI Construction**

"We needed a system that would give us the information in real-time. Despite a tight deadline for implementation, Xperience provided invaluable support. The team quickly addresses any issues that arise, resulting in uninterrupted operations for us."

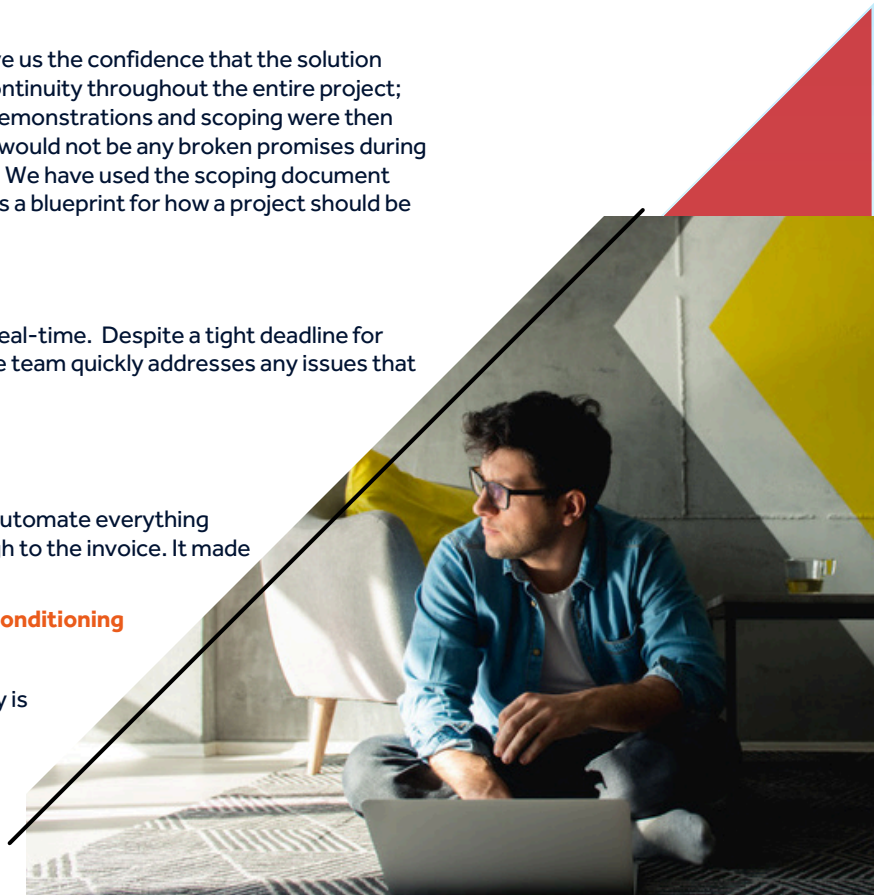
**Anthony McCabe, Director, Versatile Solutions Group**

"It's biggest benefit is the workflow process, allowing us to automate everything right from the initial conversation with the customer, through to the invoice. It made us more efficient and productive"

**David Bailie, Managing Director, BL Refrigeration and Air Conditioning**

"Understanding what stock we have & fulfilling orders quickly is key. Before, we couldn't do this, but now we can."

**Lloyd Wilcox, Managing Director, Medical Supermarket**



# Why choose Xperience?

With over 40 years of experience in implementing, training, and supporting customers with their ERP solutions, we understand the importance of choosing the right solution for your business now and in the future. That's why our dedicated Business Central Consultant will be with you every step of the way.

## Want to move to Business Central but not sure if it is quite right?

Don't worry... why not undertake a scoping project or a 'try before you buy'.

**A scoping project** involves working with a consultant to assess your processes and establish implementation best practices. A scoping document is then prepared that provides you with a blueprint of how the system will be implemented.





# For More Information

To find out more and to speak to a dedicated Business Central consultant,  
please get in touch via [enquiries@xperience-group.com](mailto:enquiries@xperience-group.com)